

COUNTRY Trust Bank® Special Report on Market Volatility

March 11, 2020

Chelsie Moore, CFA, CFP®
Director, Wealth Management
& Financial Planning

Jeff Hank, CFA, CFP®
Manager, Wealth Management

Kent Anderson, CFAPortfolio Manager

Jonathan Strok, CFA Portfolio Manager

Weston Chenoweth Investment Analyst

Molly Ruddy Investment Analyst

Jamie Czesak Investment Analyst

Key Points:

- U S. stocks were sent reeling during the week of February 24th, 2020 as fears related to the spread of the coronavirus were brought to the forefront of investors' minds.
- We feel stocks are currently offering better value than they did a few weeks ago for Journey Series Clients. Within multi-asset portfolios, we are now targeting a slight overweight to stocks versus our longterm recommended weights.
- We believe Journey Series Clients should consider making changes to their target allocations when their investment goals change, or when their personal situation changes, not because of headlines causing fear in financial markets.

The COVID-19 disease (caused by the coronavirus) thought to be sourced from a seafood market in Wuhan, China has spread across the globe afflicting more than 100,000 people and resulted in nearly 4,000 deaths.[1] Extraordinary measures have been put in place to limit its spread

throughout China and the rest of the world, but despite these efforts we have recently seen thousands of cases occurring in Italy, South Korea, and other countries.[2] The virus has spread worldwide and is now impacting U.S. citizens.

U S. stocks were sent reeling during the week of February 24th, 2020 as fears related to the spread of the coronavirus were brought to the forefront of investors' minds. The S&P 500® dropped 11.5% in 5 trading sessions, marking the worst one week sell off since 2008.

Adding to the uncertainty, it was believed an OPEC coalition including Russia, would continue to cut crude oil production in light of reduced economic activity due to the coronavirus outbreak. However, unexpectedly, Russia refused to participate in the production cuts on March 6. In retaliation, Saudi Arabia began selling crude oil at discounted prices, which led to fears of irrational pricing in the marketplace.

Market Volatility

During trading on March 9, the S&P 500 flirted with a 20% drop from the record high set in mid-February, nearly signaling an end to the longest running bull market in history, which began in 2009. Investors have flocked to the safety of U.S. Treasury bonds. Yields have plummeted to record lows with the 10-year treasury yield now well under 1%. Investment grade bonds, as measured by the Bloomberg Barclays U.S. Aggregate Bond index, once again provided support to multi-asset portfolios returning +6.07% year to date as of 3/9/20 (Figure 1).

Figure 1 2020 YTD Market Performance in US\$ Return Index (12/31/2019 = 100) Large Caps - S&P 500 Index 160 160 Developed Int'I - MSCI EAFE Emerging Markets - MSCI EM Small Caps - Russell 2000 140 140 Barclays U.S. Agg 120 120 100 100 80 80 60 60 27 3 10 17 13 20 24 Jan 2020 Feb 2020 Latest data point as of 3/9/2020 Source: Refinitiv Datastream

We continue to believe it doesn't make sense to panic during times like this. In our most recent "Market and Economic Outlook" at the end of December, we discussed concern about greater market volatility heading into 2020. The factors we mentioned were the upcoming election, trade tensions, and social unrest. However, unexpected events like the coronavirus can often lead to greater uncertainty. Each year, there are reasons to cause investors to panic and we believe the coronavirus is the latest negative event (Figure 2).

Figure 2 Stocks — historically, a good place for long-term investors N. Korea \$17.27 defies Despite the many national and international crises throughout the past 30 years, world with investing in stocks has kept investors on track in pursuing their long-term goals. missile Oil prices plunge to 5-year Oil prices War at record with Iraq Looming US 9/11 begins Y2K S&P 500 and terrorist Hurricanes concerns Dow fall to attacks Katrina and Corporate 10-year lows \$5.60 accounting Asian Dow economic scandals breaks turmoi President 5000, market Soviet signs 'too higl \$2.29 Union NAFTA collapses \$2.04 1/90 1/05 1/10 12/19 Source: SPAR, Bureau of Labor Statistics. Important risk considerations MARKET SEGMENT REPRESENTED BY IMPORTANT RISK CONSIDERATIONS Stocks Standard & Poor's 500 Stock Index1 ■Stocks: Common stocks generally provide an opportunity for more capital appreciation than fixed-income investments ■ US Bonds Bloomberg Barclays U.S. Aggregate Bond Index but are also subject to greater market fluctuations. Cash FTSE 3-month Treasury Bill Index government bonds fluctuate in value, but if held to maturity, offer a fixed rate of return and a fixed principal value.

Inflation

What we are Seeing

Volatility creates opportunity in investing. Surveying the current landscape, we feel stocks are currently offering better value than they did a few weeks ago for Journey Series Clients. Within multi asset portfolios, we are now targeting a slight overweight to stocks versus our long term recommended weights. Company earnings estimates are likely to be volatile. However, we believe certain sectors of the U.S. stock market are compensating investors for this risk. High quality bonds do not provide attractive levels of income today but remain an important diversifier against stock market risk. Within fixed income, we are starting to see better value in below investment grade bonds, preferred stock issued by financial services companies, and emerging market bonds. We are actively in the process of rebalancing Journey Series portfolios to take advantage of these opportunities.

What Investors Should Do

While it may be too soon to measure the ultimate impact, the coronavirus has on the global economy, sticking to your long-term financial plan is the best approach. However, for long term investors, we believe Journey Series Clients should consider making changes to their portfolio when their investment goals change, or when their personal situation changes, not because of headlines causing fear in financial markets. We will continue to monitor the economic impacts of the coronavirus and will make investment decisions as needed with the best interest of our clients being our top priority.

COUNTRY Trust Bank Wealth Management Team

Definitions and Important Information

The S&P 500® Index is an unmanaged index consisting of 500 large-cap stocks. Since it includes a significant portion of the total value of the market, it also considered representative of the market. The index does not reflect investment management fees, brokerage commission and other expenses associated with investing in equity securities. It is not possible to invest directly in an index.

The Barclays U.S. Aggregate Bond Index is an unmanaged index that covers the USB-denominated, investment-grade, fixed rate, taxable bond market of securities. The Index includes bonds from the Treasury, Government-Related, Corporate, MBS (agency fixed-rate and hybrid ARM pass throughs), ABS, and CMBS sectors. It is not possible to invest directly in an index.

The MSCI EAFE Index is broadly recognized as the pre-eminent benchmark for U.S. investors to measure international equity performance. It comprises the MSCI country indexes capturing large and mid-cap equities across developed markets in Europe, Australasia and the Far East, excluding the U.S. and Canada.

The MSCI Emerging Markets Index captures large and mid-cap representation across 26 emerging market countries. The index free float-adjusted market capitalization index and represents 13% of global market capitalization.

The Russell 2000® Index measures the performance of the small-cap segment of the U.S. equity universe. The Russell 2000 Index is a subset of the Russell 3000® Index representing approximately 10% of the total market capitalization of that index. It includes approximately 2000 of the smallest securities based on a combination of their market cap and current index membership. The Russell 2000 is constructed to provide a comprehensive and unbiased small-cap barometer and is completely reconstituted annually to ensure larger stocks do not distort the performance and characteristics of the true small-cap opportunity set. The Index does not reflect investment management fees, brokerage commission and other expenses associated with investing in equity securities. It is not possible to invest directly in an index.



Figure 1: Chart data comes from Refinitiv (formerly Thomson Reuters) Datastream, a powerful platform that integrates top-down macroeconomic research and bottom-up fundamental analysis.

Figure 2: Chart data comes from MFS Investment Management.



Investment management, retirement, trust and planning services provided by COUNTRY Trust Bank®.

All information is as of the report date unless otherwise noted.

Past performance does not guarantee future results. All investing involves risk, including risk of loss.

This material is provided for informational purposes only and should not be used or construed as investment advice or a recommendation of any security, sector, or investment strategy. All views expressed are based on the information available at the time of writing, do not provide a complete analysis of every material fact, and may change based on market or other conditions. Statements of fact are from sources considered reliable, but no representation or warranty is made as to their completeness or accuracy. Unless otherwise noted, the analysis and opinions provided are those of the COUNTRY Trust Bank investment team identified above and not necessarily those of COUNTRY Trust Bank or its affiliates.

Stocks of small-capitalization companies involve substantial risk. These stocks historically have experienced greater price volatility than stocks of larger companies, and they may be expected to do so in the future.

Stocks of mid-capitalization companies may be slightly less volatile than those of small-capitalization companies but still involve substantial risk and they may be subject to more abrupt or erratic movements than large capitalization companies.

International investing involves risks not typically associated with domestic investing, including risks of adverse currency fluctuations, potential political and economic instability, different accounting standards, limited liquidity and volatile prices.

Fixed income securities are subject to various risks, including changes in interest rates, credit quality, market valuations, liquidity, prepayments, early redemption, corporate events, tax ramifications and other factors. Debt securities typically decrease in value when interest rates rise. The risk is usually greater for longer-term debt securities. Investments in lower-rated and nonrated securities present a greater risk of loss to principal and interest than higher-rated securities.

Diversification, asset allocation and rebalancing do not assure a profit or guarantee against loss.

All indexes are unmanaged and returns do not include fees and expenses associated with investing insecurities. It is not possible to invest directly in an index.



¹ https://www.hopkinsmedicine.org/health/conditions-and-diseases/coronavirus

² https://www.who.int/docs/default-source/coronaviruse/situation-reports/20200301-sitrep-41-covid-19.pdf?sfvrsn=6768306d 2