



Your policy is rated using past experience (accidents and convictions) as part of the determination of your premium cost. The procedure described below is designed so that persons who drive in a safe and careful manner will pay lower premiums. Higher premiums will be charged for drivers accumulating points during the experience period. The plan in its current form is effective October 15, 2010.

A. ACCIDENT

An accident is chargeable if the driver was 50% or more at fault.

Points shall be assigned as follows:

FIVE POINTS shall be assigned for each chargeable accident occurring within 18 months preceding the date of the application.

FOUR POINTS shall be assigned for each chargeable accident occurring between 18 and 36 months preceding the date of the application where the combined loss payment(s) **is(are) \$750 or more.**

THREE POINTS shall be assigned for each chargeable accident occurring between 18 and 36 months preceding the date of the application where the combined loss payment(s) **is(are) less than \$750.**

Non Chargeable Accidents:

Accidents occurring under the following circumstances will not be chargeable if the insured provides satisfactory evidence that the person/vehicle was;

1. Lawfully parked.
2. Reimbursed by, or on behalf of, a person responsible for the accident or has a judgment against such person.
3. Struck in the rear by another vehicle and has not been convicted of a moving traffic violation in connection with the accident, nor has payment been made by or on insured's behalf because of any negligence arising out of such accident.
4. Hit by a hit-and-run driver if the accident is reported to the proper authorities within 24 hours, or as soon as practicable.
5. Involved in an accident caused by direct contact with animals or fowl.
6. Involved in damage to the motor vehicle which would be paid under Comprehensive coverage.

This exception does not apply to a:

- a. vehicle falling through the ice of any body of water; or
 - b. single vehicle accident in which the loss would normally be paid under Collision but glass breakage is paid under the Comprehensive coverage of a policy that does not have Collision coverage.
7. Applicant, owner or other operator residing in the same household who receives payment under Personal Injury Protection or Medical Payments coverage and there have been no payments or reserves established under the Bodily Injury or Property Damage Liability or Collision coverages.

This exception does not apply to single vehicle accidents in which damage to property occurs.

8. Driver of the insured vehicle was not convicted of a moving traffic violation in connection with the accident, but the operator of the other motor vehicle in such accident was convicted of a moving traffic violation.
9. A collision loss where the insurer recovers 80% or more of the loss through subrogation.

The term motor vehicle accident does not include Uninsured Motorists, Underinsured Motorists or Death Benefit losses.

B. CONVICTIONS

Conviction includes any violation of a law or ordinance where there has been a plea of guilty, a failure to appear citation, a forfeiture of bond or a judgment of guilt determined by a court of law. (Note: When Implied Consent is listed on the driver's record and a DWI conviction with the same date, only the DWI conviction will be assessed points).

Chargeable Points shall be assigned as follows:

1. THIRTEEN POINTS shall be assigned for each of the following convictions for 36 months following the conviction and SEVEN POINTS from 37 months to 60 months following the conviction:
 - a. Driving while intoxicated or under the influence of alcohol or drugs.
 - b. Failure to stop and report when involved in an accident.
 - c. Felony involving use of a motor vehicle.
 - d. Driving during a period while license is suspended or revoked.
 - e. Implied consent (either refused test or took test and level was .10 or higher).
 - f. Driving in a reckless manner which results in an injury to a person.
 - g. Involuntary manslaughter or reckless homicide.
 - h. Fleeing a police officer - felony.

2. TWELVE POINTS shall be assigned for the following conviction for 36 months following the conviction and SIX POINTS from 37 months to 60 months following the conviction:
 - a. Eluding a police officer - non felony.
 - b. Drug conviction.
 - c. Drag racing.
 - d. Reckless driving or conduct.

3. TWELVE POINTS shall be assigned for the following conviction for 36 months following the conviction and FOUR POINTS from 37 months to 60 months following the conviction:
 - a. Speeding 20 mph and over the speed limit.

4. **THREE POINTS shall be assigned for each conviction of:**
 - a. **Careless, inattentive or negligent driving.**
 - b. **Driving too fast for conditions.**
 - c. **Traffic control device violation.**
 - d. **Failure to stop or yield right of way.**
 - e. **Failure to stop for traffic signal, stop sign, or school bus.**
 - f. **Failure to obey authorized officer.**
 - g. **Violating driver's license restriction.**
 - h. **Illegal operation of motor driven cycle.**
 - i. **Improper exit or entry from a roadway.**
 - j. **Improper lane usage.**
 - k. **Improper passing or following too close.**
 - l. **Speeding 10-19 mph over the speed limit.**
 - m. **Underage alcohol consumption.**
 - n. **Open bottle charge or illegal possession of alcoholic beverages or narcotics in an automobile.**
 - o. **Permitting an unlicensed person to drive.**
 - p. **Operating a motor vehicle without the owner's consent.**
 - q. **Operating without a driver's license.**
 - r. **Violating restricted driver's license.**
 - s. **Speeding less than 10 mph over the speed limit.**
 - t. **All other traffic violations not shown above.**

Non Chargeable Violations:

The following are not considered as violations:

1. Inadequate muffler or excessive escape of exhaust products.
2. Failure to sign or display registration card.
3. Failure to display license plates.
4. Failure to have, in possession, a driver's license provided there is a valid one in existence.
5. Faulty equipment violation while operating an employer's commercial vehicle.
6. Seat belt violation.

C. INEXPERIENCED OPERATOR

EIGHT POINTS shall be assigned if the principal operator of the vehicle has had a valid/verifiable U.S. driver's license less than three years. The points will be assessed for up to three years. The points will not apply to drivers from Canada.

D. APPLICATION OF RATING POINTS (FROM A, B and C)

1. If a 3 point conviction(s) and a chargeable accident result from the same occurrence, the accident points shall be counted.
2. If two or more convictions result from the same occurrence, all convictions shall be counted and the rating points resulting from the sum of them will be used in determining the surcharge.
3. Households
 - a. Single vehicle families or individuals:
Points attributable to each driver shall be compiled separately and the sum total will be assigned to the vehicle.
 - b. **Multiple vehicle families:**
When two or more vehicles in the same household are insured, the points applicable to each driver shall be computed separately and the point total applied to the highest premium vehicle for each operator.
4. Previously uninsured drivers will be written at a rate level no less than a 1.00 (base) surcharge and will not be eligible for a lower rate level before two years of continuous coverage.
5. Coverages affected are Liability (BI/PD), No-Fault Coverages (PIP), Medical Payments and Damage To Your Car Coverages (Comp. and Coll.).
6. **An insured in the standard program who has been claim-free for three years or more may receive a 4% discount. If a chargeable claim is incurred, this discount is removed before the surcharge is applied.**

E. SURCHARGES

Standard Program

NEW CLIENTS

If points apply when the vehicle is insured, a factor is applied to the premium for each coverage. The factor applied will vary by the number of surcharge points and the age of the rated driver per the following table:

Standard Program			
Age	16-18	19-74	75+
Rating Pts			
0	0.77	0.77	1.00
3	0.85	0.77	1.15
4	1.00	0.85	1.40
5	1.15	1.00	1.56
6	1.40	1.15	1.56
7-8	1.56	1.40	1.56
9	1.56	1.56	1.56
10	1.56	1.56	1.56
11-12	1.56	1.56	1.56
13-14	1.56	1.56	1.56
15-16	1.91	1.56	1.56
17-20	2.32	1.91	1.56
21-24	2.67	2.32	1.56
25-28	3.34	2.67	1.56
29-32	4.67	3.34	1.56
33-36	5.33	4.67	1.91
37-40	5.33	5.33	2.32
41-44	5.33	5.33	2.67
45-48	5.33	5.33	3.34
49+	5.33	5.33	4.67

EXISTING CLIENTS

A chargeable claim will result in either a one-step or three-step adjustment.

1. One-step claim: For accumulated payments under \$750 for Bodily Injury, Property Damage, or Collision claims, the surcharge will increase one level according to the chart above. After one year, the surcharge level will decrease one step.
2. Three-step claim: For accumulated payments of \$750 or more for Bodily Injury, Property Damage, or Collision claims, the surcharge will increase three levels according to the chart above. After two years, the surcharge will decrease one step. Each additional claim-free year will decrease the surcharge one level until base is reached.

Special Program

If points apply when the vehicle is insured, a factor is applied to the premium for each coverage. The factor applied will vary by the number of surcharge points and the age of the rated driver per the following table:

Special Program			
Age	16-18	19-74	75+
Rating Pts			
0	1.00	1.00	1.00
3	1.00	1.00	1.00
4	1.00	1.00	1.15
5	1.00	1.00	1.30
6	1.15	1.00	1.30
7-8	1.30	1.15	1.30
9	1.30	1.30	1.30
10	1.30	1.30	1.30
11-12	1.30	1.30	1.30
13-14	1.30	1.30	1.30
15-16	1.59	1.30	1.30
17-20	1.93	1.59	1.30
21-24	2.22	1.93	1.30
25-28	2.78	2.22	1.30
29-32	3.89	2.78	1.30
33-36	4.44	3.89	1.59
37-40	4.44	4.44	1.93
41-44	4.44	4.44	2.22
45-48	4.44	4.44	2.78
49+	4.44	4.44	3.89

Policies will be reunderwritten annually or if a claim occurs prior to renewal. Total points will be summed and a rate level will be determined based on the table above.

EXAMPLES OF SURCHARGE PLAN

These examples will show the effect of the surcharge plan using semi-annual hypothetical premiums of \$200 for the first vehicle and \$300 for the second. The surcharge examples are based on four point chargeable accidents(s) for new COUNTRY Casualty Standard clients aged 19 to 74.

A. One vehicle, one driver insured.

Coverage	Premium with <u>no</u> accidents	Premium including surcharge for one chargeable accident	Premium including surcharge for two chargeable accidents
Bodily Injury/Property Damage	\$ 80	\$88	\$145
Uninsured Motorist	5	5	5
Personal Injury Protection	40	44	73
Comprehensive	25	28	45
Collision	50	55	91
Total Premium	\$200	\$220	\$359

B. Two vehicles, two drivers insured. Accidents chargeable to the principal operator of vehicle number one, while operating vehicle number one.

(1) Vehicle number one.

Coverage	Premium with <u>no</u> accidents	Premium including surcharge for one chargeable accident	Premium including surcharge for two chargeable accidents
Bodily Injury/Property Damage	\$ 80	\$88	\$145
Uninsured Motorist	5	5	5
Personal Injury Protection	40	44	73
Comprehensive	25	28	45
Collision	50	55	91
Total Premium	\$200	\$220	\$359

(2) Vehicle number two.

Coverage	Premium with <u>no</u> accidents	Premium including surcharge for one chargeable accident	Premium including surcharge for two chargeable accidents
Bodily Injury/Property Damage	\$ 120	\$120	\$120
Uninsured Motorist	5	5	5
Personal Injury Protection	60	60	60
Comprehensive	40	40	40
Collision	75	75	75
Total Premium	\$300	\$300	\$300

ADDITIONAL HELP

Should you have any questions on the application of surcharge points or how it was applied to you, contact your financial representative. The financial representative should be able to clear up any confusion. If you need further help, you can call our Customer Service Center at **1-866-COUNTRY (1-866-268-6879)** or write us at:

COUNTRY Financial
Attn: Customer Service Center
1711 G.E. Road
Bloomington, IL 61702

PLEASE KEEP THIS WITH YOUR POLICY.